

CHINA 便利 MADE EASY



REDUCING COSTS - MAINTAINING QUALITY.....

MADE EASY

In Today's competitive market place, Orbit understands the need and pressure to reduce the overall cost of components whilst making sure that quality is maintained. With over 20 years experience of manufacturing and supply from China, we have the expertise to utilise the best of China to empower and enhance British manufacturing and deliver these savings with our "China Made Easy", 4 stage service plan.



1

REDUCED COMPONENT COSTS

Our offices in mainland China have a portfolio of over 200 audited, premium partner-factories. Orbit understand the local customs, will negotiate in their language on your behalf, and deliver your exact requirements, at the **best possible market price**.



2

EFFICIENT SHIPPING AND LOGISTICS

Utilising our storage facilities at major Chinese ports, we consolidate orders to maximise shipment efficiency and costs. This can make even smaller order quantities cost effective with Orbit.



3

UK STORAGE AND DISTRIBUTION

With a UK warehousing and distribution centre in Staffordshire. we are able to offer services such as: Kanban, EDI, consignment stock and J.I.T. With UK contacts and accountability throughout the entire process.



4

REDUCE RISK - USE OUR CREDIT

No longer do you need to gamble on supply, by using Orbit's UK credit facilities you remove the trading risk of cash-up-front payments to the other side of the world.

10
YEARS IN
BUSINESS

China is changing and so is the way you get the best from it. So whether you are already buying from China, or are interested in starting, Orbit is the perfect trading partner for your business.

FOR CHINA MADE EASY....

便利

Call Orbit NOW on:

+44(0)1782 564757

or e-mail: chinamadeeasy@orbitdistribution.co.uk
www.orbitdistribution.co.uk





Empowering British Manufacturing

Orbit distribution is fully committed to keeping manufacturing in the UK. We still lead the World in engineering, design skills and quality manufacturing, but ever increasing costs are making it more difficult for our products to compete in the domestic and world markets. By utilising Orbit's expertise and advantages in supplying quality, lower-cost components from Asia, UK manufacturing can regain their competitive edge, making their products more cost effective.

Roy Fox
Managing Director

The Orbit Advantage:

- Lower cost component supply
- Lower cost consolidated shipping and logistics
- UK based Mandarin speakers / translators
- Vendor reduction program
- Mainland China engineering/buying offices
- UK storage and distribution
- Lower risk with a UK credit account
- UK contacts



Orbit Distribution Limited. Lymedale Business Park, Hooters Hall Road, Newcastle under Lyme, Staffordshire ST5 9QF

Tel: +44(0)1782 564757

Fax: +44(0)1782 561089

E-mail: chinamadeeasy@orbitdistribution.co.uk

www: www.orbitdistribution.co.uk